

COMPASS



H1 2023

VAIL VALLEY

JANUARY-JUNE 2023
MARKET REPORT

LEADING
THE WAY
IN LEADING
YOU HOME

COMPASS

PRESENTED BY

Resort Collective



We know the Vail Valley

\$310M+

Total Office Sales Volume in 2021*

105

Total Transaction Sides in 2021*

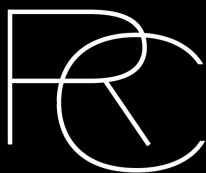
4.5%

Market Share in Inaugural Year Based on Closed Volume*

About

With more than 60 years of collective real estate experience and over \$1 billion in combined sales, The Resort Collective is a high-performance team for luxury buyers and sellers seeking a concierge-level and professional real estate experience. An intimate knowledge of the area with commitment to excellence and proven results, makes The Resort Collective Vail Valley's go-to team of brokers.

All of The Resort Collective's brokers are long-time locals of over 20 years providing an intimate knowledge of the area. With The Resort Collective, they are ready to help you achieve your real estate goals and welcome you into the community where you will make priceless memories. This, coupled with the team's commitment to excellence, professionalism and innovation creates a proven approach and unparalleled level of service that delivers desired results — each and every time.



RESORT COLLECTIVE

VAIL · BEAVER CREEK

NOTABLE SALES



259 Elk Horn
5 BD 7 BA 8131 SF \$8,925,000



387 Pilgrim Drive
6 BD 10 BA 12818 SF \$7,250,000



110 Bear Paw, Unit A
5 BD 6 BA 5293 SF \$7,120,000



89 Hummingbird
5 BD 5 BA 5297 SF \$6,575,000



246 Aspen Bluff Lane
5 BD 7 BA 8041 SF \$6,050,000



82 Turnberry Place
7 BD 9 BA 8014 SF \$5,250,000

TESTIMONIALS

"David Adkins was incredibly professional, and very attentive, to the needs of our growing family. He searched, he negotiated fairly on our behalf, and we are very satisfied with the results. We are lucky to have worked with David Adkins."

Dan & Amy

"Jill is the reason we were able to find and close on our ideal home. She is a hard working competitive and ethical professional who gets the job done. She has what it takes to overcome the unforeseen challenges that come with home buying and she also has the finesse to make sure all parties are on the same page. A HUGE THANKS to Jill for helping us persevere through what had been a long challenging process. You're the best in the biz and we wouldn't be here without you!"

Dennis & Heather McMahan

CONTENTS

4. AVON

8. BEAVER CREEK

12. EAGLE

16. EAGLE-VAIL

20. EDWARDS


24. VAIL




AVON

AVON


SINGLE FAMILY HOMES | JANUARY-JUNE 2023

10  -37.5%
YOY


NUMBER OF NEW LISTINGS

9  -25.0%
YOY


NUMBER OF SOLD LISTINGS

\$6,629,444  -19.2%
YOY


AVERAGE SOLD PRICE

96.84%  -0.3%
YOY


% SOLD PRICE VS. LIST PRICE

168  +121.1%
YOY

AVERAGE DAYS ON MARKET

\$59,665,000  -39.4%
YOY

TOTAL SALES VOLUME

\$940  -18.5%
YOY

AVERAGE PRICE PER SQUARE FOOT

AVON

TOWNHOMES & CONDOS | JANUARY-JUNE 2023

85 ↓ -59.7%
NUMBER OF NEW LISTINGS YOY

64 ↓ -41.3%
NUMBER OF SOLD LISTINGS YOY

\$1,800,960 ↑ +34.0%
AVERAGE SOLD PRICE YOY

97.09% ↓ -2.2%
% SOLD PRICE VS. LIST PRICE YOY

63 ↑ +293.8%
AVERAGE DAYS ON MARKET YOY

\$115,261,500 ↓ -21.3%
TOTAL SALES VOLUME YOY

\$1,084 ↑ +20.0%
AVERAGE PRICE PER SQUARE FOOT YOY





BEAVER CREEK

BEAVER CREEK

SINGLE FAMILY HOMES | JANUARY-JUNE 2023

6

NUMBER OF NEW LISTINGS

↑ +50.0%
YOY

4

NUMBER OF SOLD LISTINGS

↑ +33.3%
YOY

\$6,558,562

AVERAGE SOLD PRICE

↑ +1.1%
YOY

90.34%

% SOLD PRICE VS. LIST PRICE

↓ -4.4%
YOY

122

AVERAGE DAYS ON MARKET

↓ -2.4%
YOY

\$26,234,250

TOTAL SALES VOLUME

↑ +34.9%
YOY

\$874

AVERAGE PRICE PER SQUARE FOOT

↓ -17.6%
YOY

BEAVER CREEK

TOWNHOMES & CONDOS | JANUARY-JUNE 2023

45

NUMBER OF NEW LISTINGS



-21.1%
YOY

24

NUMBER OF SOLD LISTINGS



-52.0%
YOY

\$4,515,229

AVERAGE SOLD PRICE



+89.0%
YOY

95.17%

% SOLD PRICE VS. LIST PRICE



-3.5%
YOY

93

AVERAGE DAYS ON MARKET



+144.7%
YOY

\$108,365,500

TOTAL SALES VOLUME



-9.3%
YOY

\$1,532

AVERAGE PRICE PER SQUARE FOOT



+14.4%
YOY





EAGLE

EAGLE

SINGLE FAMILY HOMES | JANUARY-JUNE 2023

61 ↓ -33.0%
YOY

NUMBER OF NEW LISTINGS

47 ↓ -19.0%
YOY

NUMBER OF SOLD LISTINGS

\$1,382,537 ↓ -1.8%
YOY

AVERAGE SOLD PRICE

95.09% ↓ -6.0%
YOY

% SOLD PRICE VS. LIST PRICE

83 ↑ +159.4%
YOY

AVERAGE DAYS ON MARKET

\$64,979,268 ↓ -20.4%
YOY

TOTAL SALES VOLUME

\$452 ↓ -0.6%
YOY

AVERAGE PRICE PER SQUARE FOOT

EAGLE

TOWNHOMES & CONDOS | JANUARY-JUNE 2023

15  **-53.1%**
YOY


NUMBER OF NEW LISTINGS

13  **-38.1%**
YOY

NUMBER OF SOLD LISTINGS

\$702,269  **+6.0%**
YOY

AVERAGE SOLD PRICE

98.71%  **-2.9%**
YOY

% SOLD PRICE VS. LIST PRICE

16  **+220.0%**
YOY

AVERAGE DAYS ON MARKET

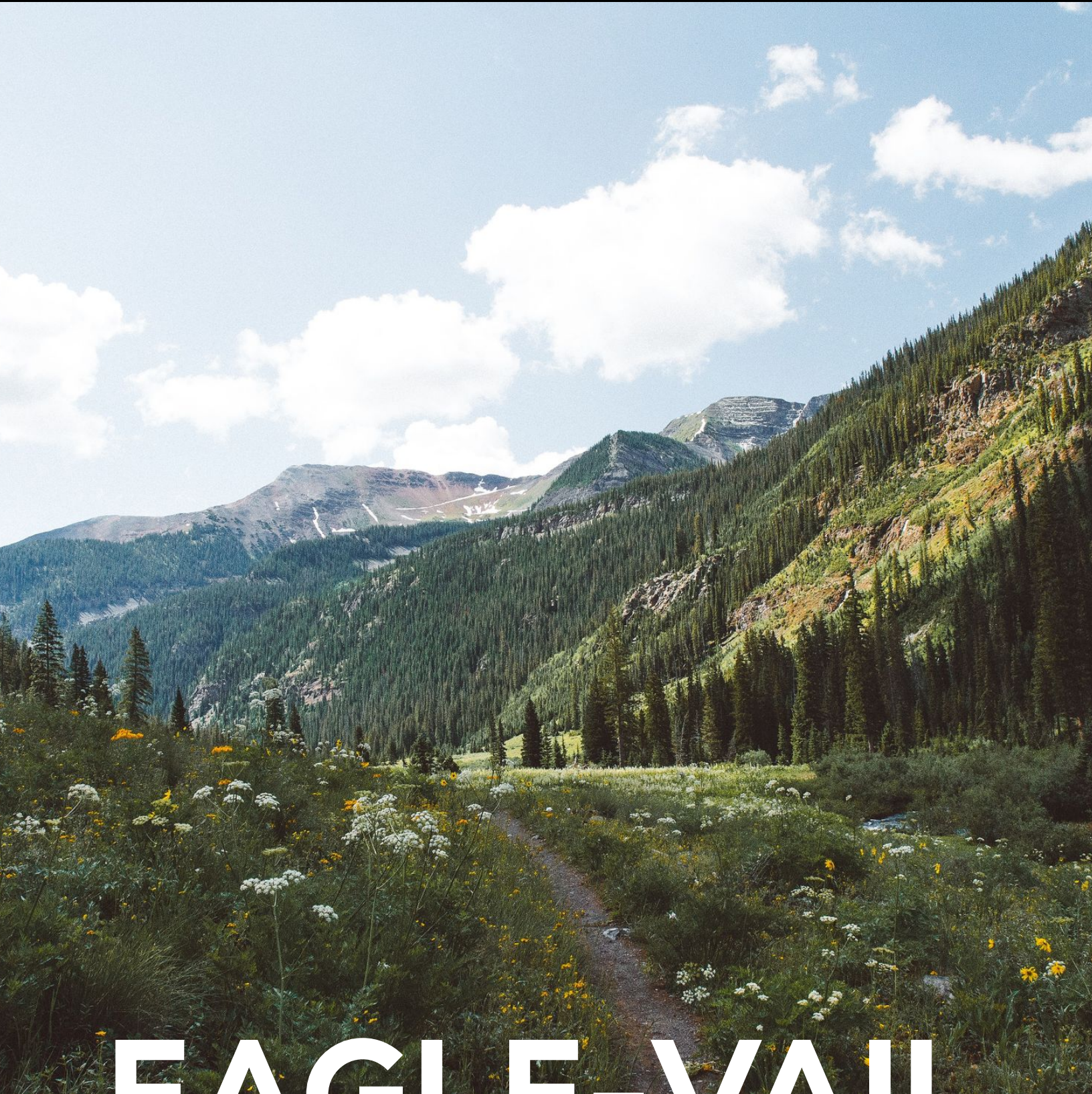
\$9,129,500  **-34.4%**
YOY

TOTAL SALES VOLUME

\$454  **+6.7%**
YOY

AVERAGE PRICE PER SQUARE FOOT





EAGLE-VAIL

EAGLE-VAIL

SINGLE FAMILY HOMES | JANUARY-JUNE 2023

2

NUMBER OF NEW LISTINGS

-
YOY

1

NUMBER OF SOLD LISTINGS

↓ -50.0%
YOY

\$3,900,000

AVERAGE SOLD PRICE

↓ -17.4%
YOY

98.73%

% SOLD PRICE VS. LIST PRICE

↑ +19.2%
YOY

7

AVERAGE DAYS ON MARKET

↓ -93.9%
YOY

\$3,900,000

TOTAL SALES VOLUME

↓ -58.7%
YOY

\$756

AVERAGE PRICE PER SQUARE FOOT

↑ +39.5%
YOY

EAGLE-VAIL

TOWNHOMES & CONDOS | JANUARY-JUNE 2023

16  **-52.9%**
YOY

NUMBER OF NEW LISTINGS

10  **-60.0%**
YOY

NUMBER OF SOLD LISTINGS

\$1,346,600  **+14.1%**
YOY

AVERAGE SOLD PRICE

97.28%  **-5.5%**
YOY

% SOLD PRICE VS. LIST PRICE

45  **+462.5%**
YOY

AVERAGE DAYS ON MARKET

\$13,466,000  **-54.4%**
YOY

TOTAL SALES VOLUME

\$691  **+5.1%**
YOY

AVERAGE PRICE PER SQUARE FOOT





EDWARDS

EDWARDS

SINGLE FAMILY HOMES | JANUARY-JUNE 2023

52

NUMBER OF NEW LISTINGS



-33.3%
YOY

33

NUMBER OF SOLD LISTINGS



-31.3%
YOY

\$3,668,350

AVERAGE SOLD PRICE



-3.7%
YOY

94.90%

% SOLD PRICE VS. LIST PRICE



-3.8%
YOY

76

AVERAGE DAYS ON MARKET



-1.3%
YOY

\$121,055,569

TOTAL SALES VOLUME



-33.8%
YOY

\$795

AVERAGE PRICE PER SQUARE FOOT



+11.7%
YOY

EDWARDS

TOWNHOMES & CONDOS | JANUARY-JUNE 2023

62

NUMBER OF NEW LISTINGS



-31.1%
YOY

45

NUMBER OF SOLD LISTINGS



-22.4%
YOY

\$1,757,832

AVERAGE SOLD PRICE



+43.1%
YOY

96.53%

% SOLD PRICE VS. LIST PRICE



-4.9%
YOY

48

AVERAGE DAYS ON MARKET



+500.0%
YOY

\$79,102,465

TOTAL SALES VOLUME



+11.0%
YOY

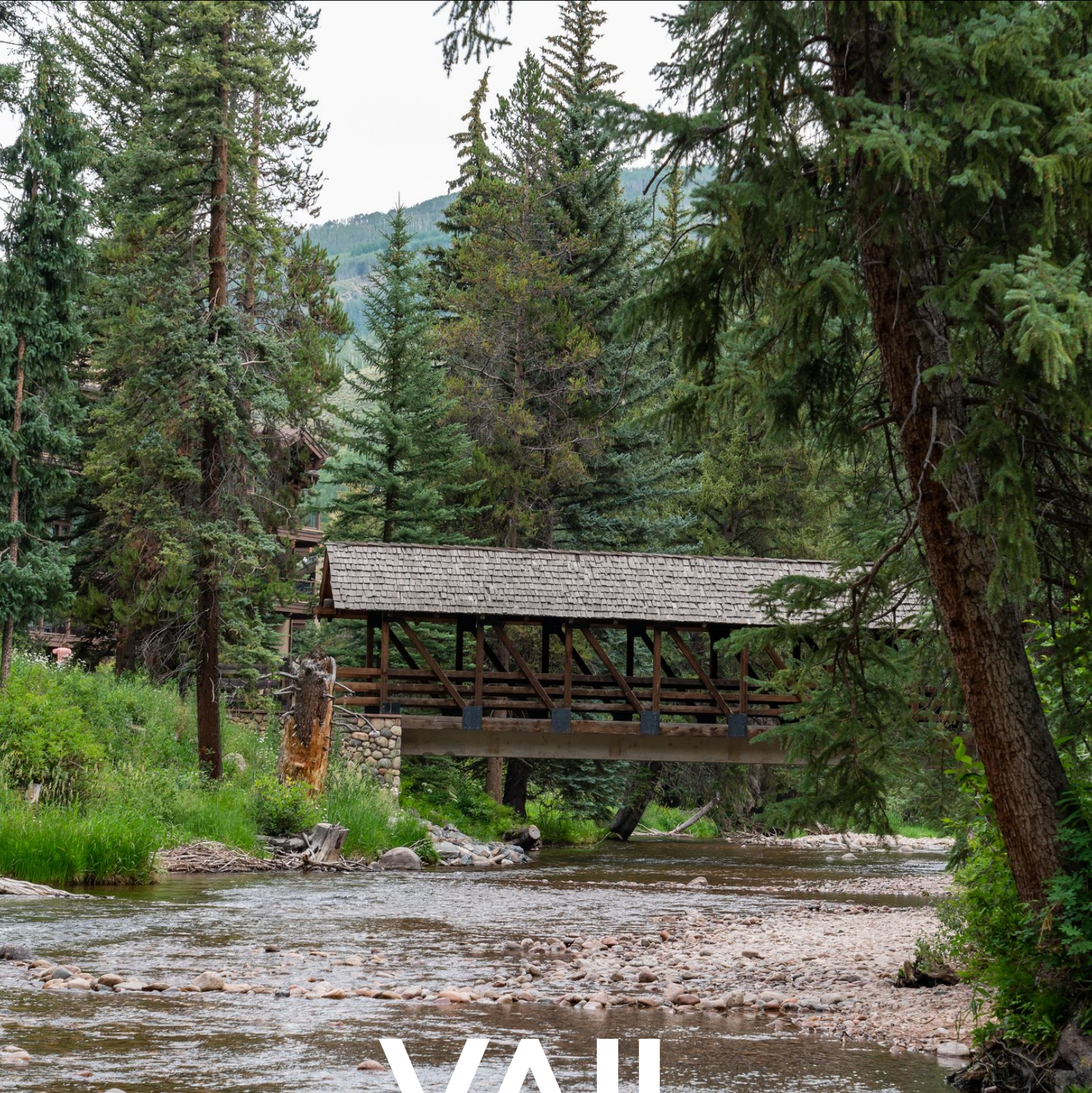
\$857

AVERAGE PRICE PER SQUARE FOOT



+11.6%
YOY







VAIL

VAIL


SINGLE FAMILY HOMES | JANUARY-JUNE 2023

15  -34.8%
YOY


NUMBER OF NEW LISTINGS

4  -55.6%
YOY


NUMBER OF SOLD LISTINGS

\$3,202,500  -67.9%
YOY


AVERAGE SOLD PRICE

93.54%  +1.0%
YOY


% SOLD PRICE VS. LIST PRICE

87  -49.4%
YOY

AVERAGE DAYS ON MARKET

\$12,810,000  -85.8%
YOY


TOTAL SALES VOLUME

\$1,021  -30.7%
YOY

AVERAGE PRICE PER SQUARE FOOT

VAIL

TOWNHOMES & CONDOS | JANUARY-JUNE 2023

125  **-24.2%**
YOY

NUMBER OF NEW LISTINGS

72  **-41.9%**
YOY

NUMBER OF SOLD LISTINGS

\$2,954,398  **-3.9%**
YOY

AVERAGE SOLD PRICE

96.60%  **-1.4%**
YOY

% SOLD PRICE VS. LIST PRICE

64  **+28.0%**
YOY

AVERAGE DAYS ON MARKET

\$212,716,674  **-44.2%**
YOY

TOTAL SALES VOLUME

\$1,760  **+14.2%**
YOY

AVERAGE PRICE PER SQUARE FOOT



VAIL

Solaris Plaza
141 E Meadow Drive #203
Vail CO 81657

EDWARDS

56 Edwards Village Blvd, Suite 127
Edwards, CO 81632